



ZERO IMPACT
SOLUTIONS

ITEP Round Table June 2024

Amir Razi - Head of Marketing
6/5/2024





GOVERNMENT REBATES & GRANTS EXPERTISE

Years in Clean
Energy Business

6

Total Projects that
received funding

232

Average Funding
Per client

\$249k

Total Government funds
approved as of now

**\$69
Million**



We Work With Tribes

- Extensive work history with eight recognized tribes.
- Our partnerships with local tribes is important to the ZIS family.
- **Our goal:** To provide the best support to our tribal clients through every step of switching to the clean energy.



Pala

With a world-class casino and hotel, the Pala tribe needed to partner with someone who understood both EV charging and the rebate process. They chose to work with Zero Impact Solutions in 2020.

We accomplished a major EV station installation with Pala, adding 19 level-2 chargers and 3 super-fast level-3 chargers. Future projects are already in planning.



**PALA BAND OF
MISSION INDIANS**



Hoopla Valley

One of our valuable partners is the Hoopa Valley tribe.

Began collaborating with ZIS in 2019, Hoopa has added EV chargers to multiple locations, including their police station, health center, and casino.

As a result, this community of 2,500 is well-prepared for clean transportation, and is now considering electrifying their first-responder vehicles.



Our Core Products



Electric Vehicle
Charging



Solar Farms and
Microgrids



Energy Storage



Energy as a Service



Commercial Fleet
Electrification



Hydroponic Farming

Zero Impact Solutions: One-Stop Shop



Site Surveys



Planning &
Permitting



Site Design



Electrical
Engineering



Installation



Construction



Commissioning



On & Off Site
Service/Repair



Monitor &
Maintenance



Grants & Finance
Programs



Reasons for Installing EV Chargers

Draws EV customers to your location

A significant step to remove/reduce fossil fuel emissions



Potential source of revenue

Can integrate with other renewable energy efforts. Ex: Solar and Power Storage



Site Surveys



Our skilled teams use advanced surveying technology for detailed site assessments, including geospatial measurements, environmental impact analyses, and infrastructure evaluations.

This process enables us to design optimally located and engineered charging stations, easing permit acquisitions and ensuring compliance with local regulations.



Planning & Permitting



We have successfully permitted in 270 jurisdictions.

All permits are handled from start to finish of the process.

We simplify the process to ensure a quick and easy permit experience.



Site Design

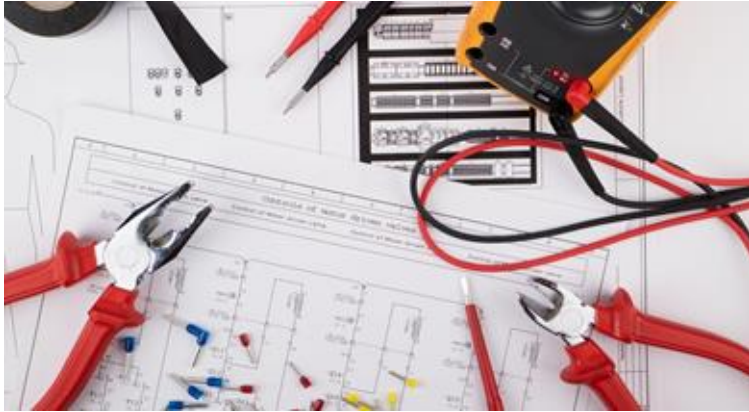


Our site design process utilizes precise survey data to create efficient EV charging solutions.

We optimize layout and specifications for accessibility and efficiency, ensuring compliance with environmental standards and local regulations for seamless execution.



Electrical Engineering



With expert modeling and planning, we configure the ideal station layout to match the needs of your property.

You get maximized charging access without sacrificing customer convenience.



Construction & Installation



Our end-to-end project management delivers EV charging station solutions on-time and on-budget.



Commissioning



You get a dedicated Construction Project Manager (CPM) & Client Relations Associate (CRA) who oversees the entirety of the project, coordinates details, and keeps everything on track.



Field Service & Repair



Ever have an issue charging?

CALL US!

We have a service contract that will cover any charger needs for 2 years (Can be extended to 5 years).

We are able to allocate parts faster than our competitors and get your chargers back up in running quickly.



Operation & Maintenance



Our dedicated support team is available when you need them to address any station issues, provide troubleshooting, and dispatch on-site repairs when necessary.



Grants, Rebates, & Finance Programs



Our team of dedicated experts knows the grant and rebate process better than the competition.

We have matched our clients with **tens of millions of dollars** worth of financial incentives to power their projects.

We can help you, too.



Rebate Successes



Hoopa Valley:
\$556,000



Pit River:
\$685,000



San
Pasqual:
\$885,000



Pala:
\$1,212,000



Yocha Dehe
Wintun Nation:
\$508,000



Paskenta:
\$180,000



NEVI Funding

- NEVI is a **\$5 billion** federal program established by the Bipartisan Infrastructure Law to fund the deployment of electric vehicle (EV) charging infrastructure along designated Alternative Fuel Corridors.
- Funds are distributed to states through a formula based on factors like state population, land area, and EV registrations.
- The goal is to build out a national network of 500,000 EV chargers by 2030 to accelerate adoption of EVs.
- On May 23, 2024, Wisconsin became the first state to release NEVI funding to tribal nations. These awards for two tribal nations were worth \$800,000 apiece.



Questions?

www.zeroimpactenergy.com

Sales@zi.solutions

marketing@zeroimpactenergy.com

